



WHY MATRIX42 FOR COMPLIANCE & THE LICENSE INTELLIGENCE SERVICE (LIS) CLOUD

SPOWER 28TH JAN 2014

HOW IT WORKS

HERE ARE **3 TYPICAL SCENARIOS** WHERE MATRIX42 WORKSPACE COMPLIANCE REALLY DELIVERS:

Unauthorised deployment detection

- 1) A user installs an unauthorized application.

Matrix42 Workspace Compliance automatically:

Reports that the installation has occurred.

Determines whether a license is required.

Informs the license administrator.

Enables the license administrator to authorize the installation subsequently or send a software removal request with a single click.

Software request and approval

- 1) A user selects an application from the Matrix42 Service Catalog and submits an installation request.

Matrix42 Workspace Compliance automatically:

Notifies the relevant manager and enables fast approval or rejection.

Activates the software deployment tool to install the application with no IT intervention needed.

Keeps the user informed and delighted with a fast, efficient IT service.

Reconciles license compliance for each respective software product.

Accounting for license compliance

- 1) A license administrator wants to check compliance status and identify opportunities for cost optimization.

Matrix42 Workspace Compliance enables the license administrator to:

Check demand based on a consolidated view of deployment and usage.

Check for missing licenses, identify opportunities to cancel unused licenses, and other potential cost-efficiencies such as purchasing products by suite.

Record new license purchases and capture relevant data.

Approve the new compliance status and send an update to managers.

WE'VE SEEN A TREND... CUSTOMERS NEED COMPLIANCE

IN LAST 3 YEARS COMPLIANCE HAS BECOME A PRIORITY

IT asset management pays off...

Vendors are auditing more:

Analysts suggest, the proportion of organizations audited for software compliance increased from 33% to more than 60% in last 5 years Requiring a lot of effort and presents financial risks.

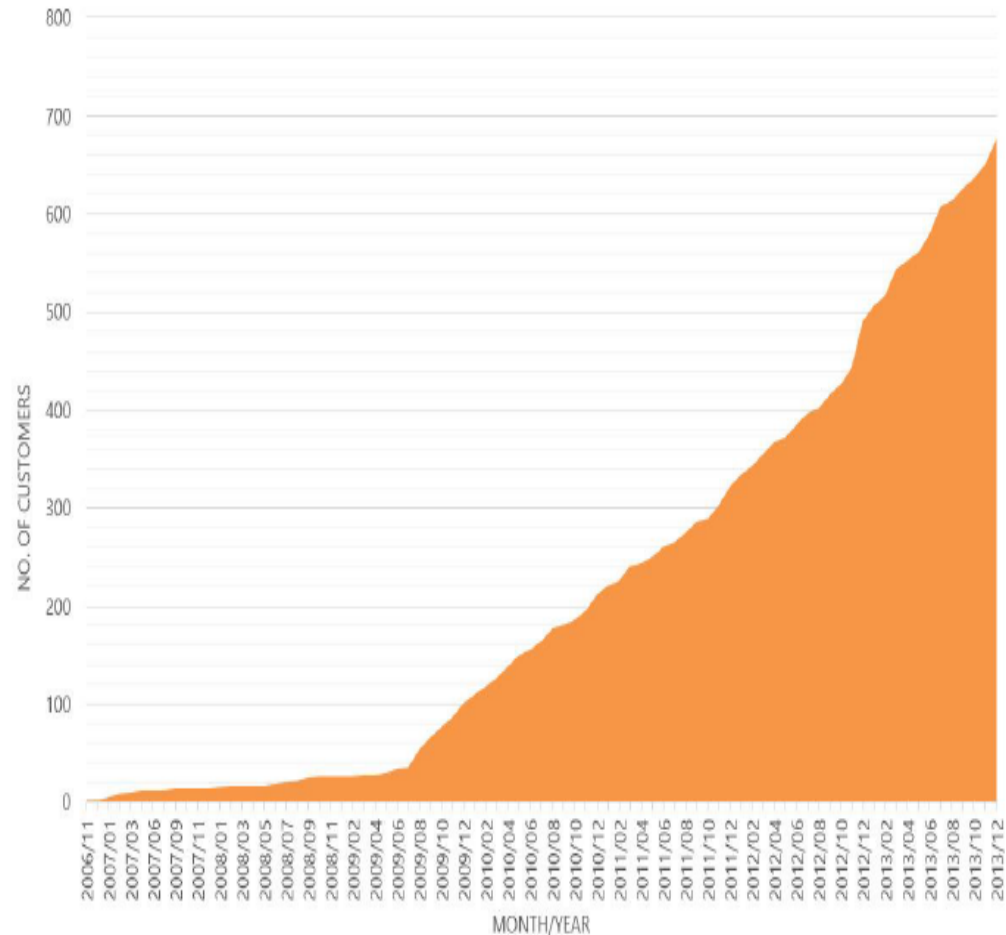
Companies are wasting money on unused software:

Research firms report that 23% of new software never gets actually used & value of unused & installed software averages \$400 per computer!

IT asset mgmt programs save money:

10-20% of total IT costs in the 1st year

CUSTOMERS DEVELOPMENT



ESTABLISH A TRANSPARENT VIEW OF COMPLETE, ACCURATE IT ASSET DATA THROUGH

TEAM ACTIVITY

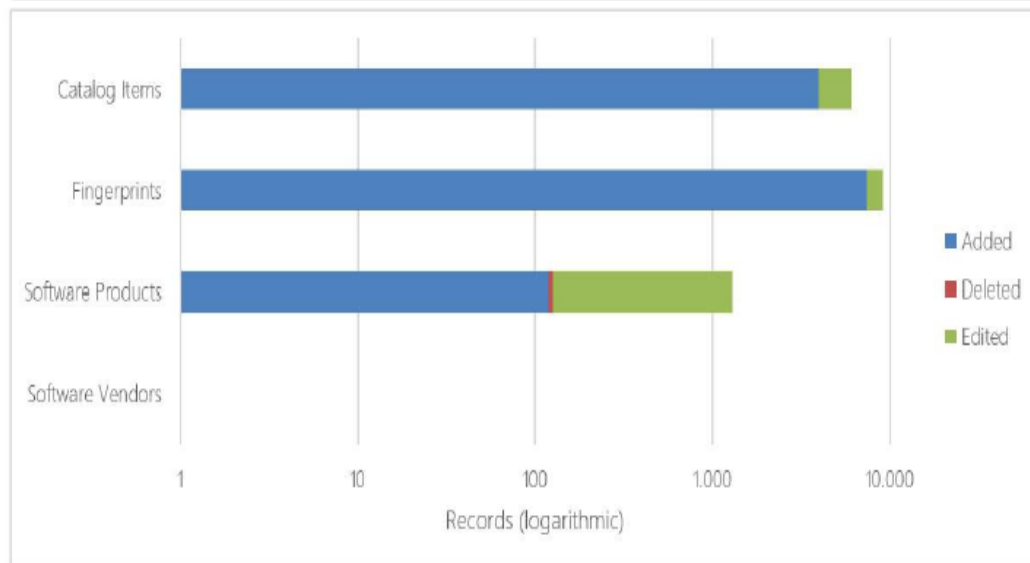
Asset lifecycle management: Across all devices and SIM cards, including stock forecasting.

License lifecycle management: Across all software licenses and costs, including integrated change management functionality.

Flexible hardware and software inventory: Discover devices on your local network and scan them automatically to capture hardware configuration and software installations.

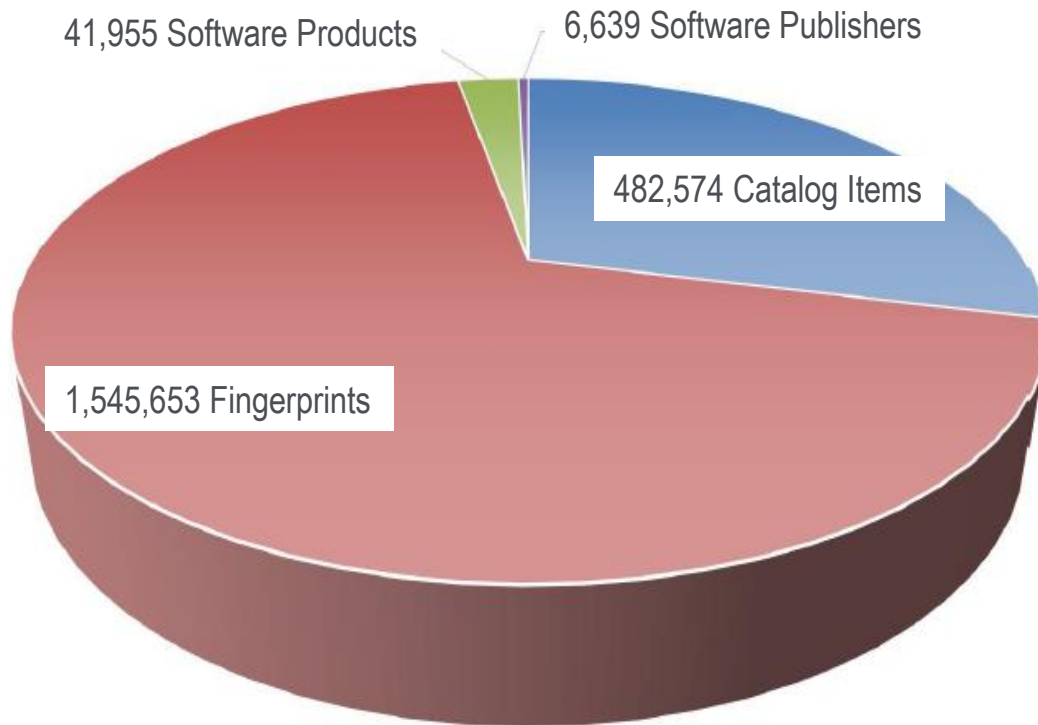
Comprehensive software recognition: The [Matrix42 License Intelligence Service \(LIS\)](#) cloud automatically recognizes more than 1 million different application fingerprints.

Data Types	Added	Deleted	Edited	Total
Catalog Items	4.002		2.093	6.095
Fingerprints	7.438		1.700	9.138
Software Products	119	8	1.169	1.296
Software Vendors			1	1
Total	11.559	8	4.963	16.530



YOUR BENEFITS

DATA VOLUMES



Reduce risk and gain complete peace of mind

Avoid the financial risks of compliance failures.

Free up resources by reducing the effort of compliance fulfilment.

Ensure control and transparency with accurate usage, compliance and cost information on-demand.

Optimize your software and hardware costs

Optimize inventory with an accurate audit of assets, how they are being used and by whom.

Stop paying for software and hardware that isn't being used.

Ensure timely renewals and prevent unnecessary ones through proactive notification of deadlines. Renegotiate licenses and contracts with vendors based on actual requirements.

Maximize user satisfaction

Enable user self-service without risking compliance breaches.

Maximize users' productivity and satisfaction by ensuring they have access to the latest compliant and automatically updated versions of the software they need.



MATRIX42

SMARTER WORKSPACE - BETTER LIFE